



ClieNFarms
Climate Neutral Farms

ClieNFarms Scaling Toolbox

Fishing for Barriers

Strategy and Risk

Fishing for Barriers is a visual tool to help you reframe bottlenecks preventing change - it gets you to breakdown problems into the causes and focuses your attention on dealing with these instead.

The tool is useful when analysing the system around your project.

Fishing for Barriers is a tool from the from [The Visual Toolbox for Systems Innovation](#).

Purpose

The tool helps you helps you to systematically identify the main barriers for your project, in a way that can lead you to find out hidden and unknown problems and understand and prioritize these.

The tool also helps you to prioritize those problems that are urgent and helps you generate a short-term strategy that might prevent your project from derailing.

Finally, the tool fosters the stakeholder integration, integrating different perspectives and expectations under the same structure, which will give you a richer vision of the range of problems affecting your project.

Expected outcomes of applying the tool

The tool will result in a graph with a categorized list of barriers (problems and their causes) for our scaling objective as well as the relations between them.

Preparation

You need a description of your big problems coupled with a fuzzy idea of the solution you set out and the system in which you are embedded (stakeholders, technologies, regulations...)

Step-by-step guide to using the tool (Recipe)

The tool guides you through five steps including visual templates for facilitation:

Step 1: Define yourself

Step 2: Brainstorm on problems

Step 3: Fishing

Step 4: Prioritizing

Step 5: Debrief

Please find step by step guide in [The Visual Toolbox for Systems Innovation](#) on pages 97 - 104

Suggested follow up steps

After getting a breakdown of the problems as well as of their causes, you are ready to move forward and start exploring the pathway for the future. You may want to go for visioning and back-casting tools, or you could opt for drawing up an action plan for solutions stemming from the list of problems.

Links and references

The tool grew out of mixing the Shikawa diagrams (Kaoru Ishikawa, 1968) and the speed boat (Luke Hohmann, 2006).

[The Visual Toolbox for Systems Innovation](#) on pages 97 - 104